

Gain The Advantage...

Our Escrow Products and Services Enable You To:

- **Promote** professionalism and dependability to the travel agents and consumers you serve.
- **Comply** with the U. S. Department of Transportation (DOT), as required by charterers and air carriers.
- **Streamline** your records with an automated escrow accounting system.
- **Be efficient** with on-line capabilities to view account activity.
- **Be cost effective** by releasing funds to providers of transportation or travel services to cover initial deposits and prepayments as required.
- **Earn** interest while the funds are on deposit in an FDIC insured deposit account.

We have the sophisticated, time-tested products you deserve, customized technology at your fingertips and an experienced staff on call. We deliver the protection and dependability that provides you and your clients with complete confidence and the peace of mind that brings business back, again and again.

We possess the background and expertise to ensure absolute compliance with United States Department of Transportation regulations.

We maintain a strategic alliance and receive product endorsements from both the American Society of Travel Agents® (ASTA) and the National Tour Association® (NTA).

David Valpredo, Senior Vice President

248.729.8375, David.Valpredo@NationalCity.com



FAST FACTS:

- National City's Travel Industry Financial Services team boasts a 30-year history of offering leading edge products and services to the travel industry.
- National City Travel Industry Financial Services offers a variety of escrow products to meet all of your travel industry needs.
- The **Travel Funds Protection Plan™** (TFPP), endorsed by the NTA and ASTA, is approved as a consumer protection plan under California Seller of Travel Law and is in compliance with other states' travel law.
- National City Corporation® (NYSE: NCC) is one of the nation's largest financial-holding companies. The company operates both nationally and through an extensive banking network.
- National City has a 162-year heritage as a provider of banking and escrow services.
- National City Travel Industry Financial Services is part of the Allegiant® Asset Management Group, National City's institutional investment subsidiary.
- Allegiant Asset Management Group provides travel escrow products and services through Allegiant Institutional Services, a division of National City Bank.

National City Escrow Products and Services for the Travel Industry

Advantage	Product or Service	Our Team
DOT compliant program	<p>Public Charter Depository Escrow Agreement-Charterer Depository and escrow accounting program for charterers and charter air carriers, as well as single entity charters. This agreement is in compliance with U. S. Department of Transportation (DOT) regulation Part 380 for charterers and Part 212 for single entity charters.</p>	<p><u>Senior Vice President</u> David J. Valpredo 248.729.8375 David.Valpredo@NationalCity.com</p>
DOT compliant program	<p>Surety Trust Agreement for Public Air Charters A surety trust agreement available to any qualified tour operator or other charterer who maintains an appropriate National City escrow account. In compliance with DOT regulation Part 380 for air charters.</p>	<p><u>Travel Services Officer</u> Lorrie A. Janick 248.729.8372 Lorrie.Janick@NationalCity.com</p>
DOT compliant program	<p>Public Charter Depository Escrow Agreement- Air Carrier Depository agreement for public charter air transportation, interstate or foreign, that is furnished by direct air carriers or public charter operators. In compliance with DOT regulation Part 380 for air carriers.</p>	<p><u>Travel Operations Supervisor</u> V'Sherrell L. Murphy 248.729.8370 V'Sherrel.Murphy@NationalCity.com</p>
DOT compliant program	<p>Direct Sales Escrow Agreement National City executes an escrow agreement that allows an air carrier to additionally act as a charterer, selling directly to the public.</p>	<p><u>Travel Services Specialists</u> Marcia Carson 248.729.871 Marcia.Carson@NationalCity.com</p>
TFPP is recognized as a Consumer Protection Plan	<p>Travel Funds Protection Plan™ (TFPP) National City's proprietary program developed exclusively for non-DOT regulated tour packages to protect travelers and vendors from operator default. The TFPP has been approved as a consumer protection plan under California Seller of Travel Law and is in compliance with various states with sellers of travel law.</p>	<p>Wanda Doggett 248.729.8373 Wanda.Doggett@NationalCity.com</p> <p>Trudy Zelezic 248.729.8376 Trudy.Zelezic@NationalCity.com</p>
Seller of Travel Law Compliant Program	<p>Travel Services Trust Agreement National City specifically designed trust agreement for tour operators and travel agents. 100% deposit of all passenger funds for air and sea travel and any other travel service offered by the seller.</p>	<p>Charles Thompkins 248.729.8374 Charles.Thompkins@NationalCity.com</p>
Special escrow protection	<p>Special Purpose Depository Escrow Agreement (SPDA) Tour operators, cruise lines, travel agencies and independent contractors can escrow deposited funds not covered under DOT and TFPP escrow plans, with National City.</p>	
Escrow agreements designed for brokers	<p>Broker Escrow Agreement National City escrows funds on behalf of the client for the safekeeping of funds. Applicable to brokers, air carriers, travel agents, tour operators, sponsors and independents.</p>	
Proprietary on-line system designed for our clients	<p>Travel Services Escrow Management Accounting System National City's premier, internet-based account management system - a sophisticated, leading-edge tool that meets today's needs, giving you instant transaction history, complete audit trail and reporting capability, and much more.</p>	
More services to grow your business	<p>Standby Letters of Credit, Irrevocable Letters of Credit, and much more...</p>	